

Cru Whisky Research

Highland Park Cask Offer Excellent Long-term Investment Potential

- This is a rare opportunity to purchase a **single cask** of **Highland Park Scotch whisky**.
- > 'Single cask' bottlings command a significant premium when bottled, and this cask is projected to provide **exceptional investment returns** over the next 10-45 years.
- This is a **secure investment**. The cask will remain securely in storage at Coleburn Dunnage professional whisky storage in Scotland.
- ➤ Highland Park is probably **second only to Macallan** in global collector appeal (see below).
- Because of the ultra-high value of 'single cask' bottlings of Highland Park, our future value analysis shows **strong price appreciation potential** for this cask (see table).
- At only **HK\$ 81000** this is an amazing way to buy (currently) **338 bottles** of one of the world's premier malt whiskies in single cask format!
- In the future you may either **sell the whole cask** to a new investor on our platform or we will assist you to **bottle and sell the bottles**, with 'Highland Park' allowed on the label.

Cask Metrics	Today's Values
Distillery	Highland Park
Region	Orkney
Cask Size	Hogshead
Cask Number	Confirmed on Purchase
Location	Coleburn Dunnage
Age Youngest Spirit	06 November 2014
Current Age of Whisky	5.56
Vol %	60.30%
RLA	142.6
Approx. Cask Volume (litres)	236.5
Approx. Number of 70cl Bottles	337.8



Actual Cask photo available after purchase

Highland Park

Scotland's **Highland Park Distillery** is one of the world's **greatest single malt whiskies**. In 2018, Highland Park ranked 2nd behind only Macallan in volume of auction sales. Located on the island of **Orkney**, the distillery was founded in **1798** by Magnus Eunson. Eunson was a colourful character who was a butcher and church warden by day and an illicit whisky smuggler by night!

Highland Park is the only distillery to use **peat from Orkney** in the distillation process. This gives the resulting whisky is iconic smoky flavour. Today it is one of the world's **most recognised** and **collectable** whiskies.

Single cask bottlings of Highland Park command exceptionally high prices in the secondary market.

Investment Potential

This cask has **exceptional investment potential**. To calculate our 'Potential Cask Value' we use data from the secondary market today on where 'single cask' Highland Park bottlings are selling today.

Highland Park Price Secondary Market Pricing Curve				
Whisky Age (Years)	Price per 70cl	Description		
11	HK\$13,650	Highland Park single Society Cask 4.65 1987 11 Year Old London Members Room		
15	HK\$12,188	Highland Park 1977 15 Year Old, single Society Cask 4.14 at 57.7% Bottled 1993		
18	HK\$31,200	Highland Park 1976 18 Year Old, Cadenhead's 1994 Oddbins Cask #4646		
28	HK\$26,813	Highland Park 1977 28 Year Old, 2006 Bottling, Single Cask #4259		
30	HK\$37,050	1955, Gordon & MacPhail Original Cask Strength bottled in 1980s		
35	HK\$48,750	35 YO John Goodwin memorial (not single cask)		
50	HK\$163,800	50 YO 2018 release (not single cask)		

From this data we see the *potential value* of the cask when bottled in the future (includes the cost of bottling and storage + insurance). **We are not suggesting you will be able to sell your cask for the prices in this table, only that this is where retail prices are for similar whisky in the secondary market today.**

		Age of	Retail Price		Projected Cask		Potential Cask	IRR (net of
Years in	Future	Whisky in	per 70cl Bottle	Projected	Total Volume	Number of	Value when	storage +
the Future	Date	the Cask	of Single Cask	Cask ABV	(Litres)	Bottles (70cl)	Bottled	insurance)
1	Jan-21	6.2	HK\$3,413	59.8%	233.5	333.6	HK\$1,105,232	1317%
2	Jan-22	7.2	HK\$4,388	59.4%	230.6	329.4	HK\$1,411,864	325%
3	Jan-23	8.2	HK\$5,363	59.0%	227.7	325.2	HK\$1,710,582	180%
4	Jan-24	9.2	HK\$6,338	58.5%	224.8	321.1	HK\$2,001,537	125%
5	Jan-25	10.2	HK\$8,288	58.1%	222.0	317.1	HK\$2,594,039	102%
6	Jan-26	11.2	HK\$13,650	57.6%	219.2	313.1	HK\$4,239,724	95%
6	Jan-26	11.2	HK\$12,188	57.6%	219.2	313.1	HK\$3,781,821	91%
7	Jan-27	12.2	HK\$12,188	57.2%	216.4	309.2	HK\$3,733,562	74%
8	Jan-28	13.2	HK\$12,188	56.8%	213.7	305.3	HK\$3,685,903	62%
9	Jan-29	14.2	HK\$12,188	56.3%	211.0	301.4	HK\$3,638,837	53%
10	Jan-30	15.2	HK\$18,525	55.9%	208.3	297.6	HK\$5,478,513	53%
11	Jan-31	16.2	HK\$24,863	55.5%	205.7	293.9	HK\$7,271,257	51%
12	Jan-32	17.2	HK\$31,200	55.1%	203.1	290.2	HK\$9,017,959	49%
13	Jan-33	18.2	HK\$26,813	54.7%	200.6	286.5	HK\$7,646,627	42%
14	Jan-34	19.2	HK\$26,813	54.3%	198.0	282.9	HK\$7,549,641	39%
15	Jan-35	20.2	HK\$26,813	53.9%	195.5	279.3	HK\$7,453,870	36%
16	Jan-36	21.2	HK\$26,813	53.5%	193.1	275.8	HK\$7,359,297	33%
17	Jan-37	22.2	HK\$26,813	53.1%	190.6	272.4	HK\$7,265,907	31%
18	Jan-38	23.2	HK\$26,813	52.7%	188.2	268.9	HK\$7,173,687	29%
19	Jan-39	24.2	HK\$26,813	52.3%	185.9	265.5	HK\$7,082,621	27%
20	Jan-40	25.2	HK\$26,813	51.9%	183.5	262.2	HK\$6,992,694	25%
21	Jan-41	26.2	HK\$26,813	51.5%	181.2	258.9	HK\$6,903,892	24%
22	Jan-42	27.2	HK\$26,813	51.1%	178.9	255.6	HK\$6,816,202	23%
23	Jan-43	28.2	HK\$31,931	50.7%	176.7	252.4	HK\$8,021,619	22%
24	Jan-44	29.2	HK\$37,050	50.3%	174.5	249.2	HK\$9,195,574	22%
25	Jan-45	30.2	HK\$39,390	50.0%	172.3	246.1	HK\$9,654,849	21%
26	Jan-46	31.2	HK\$41,730	49.6%	170.1	243.0	HK\$10,101,079	21%
27	Jan-47	32.2	HK\$44,070	49.2%	168.0	239.9	HK\$10,534,521	20%
28	Jan-48	33.2	HK\$46,410	48.8%	165.8	236.9	HK\$10,955,425	19%
29	Jan-49	34.2	HK\$48,750	48.5%	163.7	233.9	HK\$11,364,039	19%
30	Jan-50	35.2	HK\$56,420	48.1%	161.7	231.0	HK\$12,991,727	19%
31	Jan-51	36.2	HK\$64,090	47.7%	159.6	228.1	HK\$14,576,595	18%
32	Jan-52	37.2	HK\$71,760	47.4%	157.6	225.2	HK\$16,119,463	18%
33	Jan-53	38.2	HK\$79,430	47.0%	155.7	222.4	HK\$17,621,139	18%
34	Jan-54	39.2	HK\$87,100	46.7%	153.7	219.6	HK\$19,082,415	18%
35	Jan-55	40.2	HK\$94,770	46.3%	151.8	216.8	HK\$20,504,069	17%
36	Jan-56	41.2	HK\$102,440	46.0%	149.8	214.1	HK\$21,886,869	17%
37	Jan-57	42.2	HK\$110,110	45.6%	148.0	211.4	HK\$23,231,568	17%
38	Jan-58	43.2	HK\$117,780	45.3%	146.1	208.7	HK\$24,538,905	16%
39	Jan-59	44.2	HK\$125,450	45.0%	144.3	206.1	HK\$25,809,608	16%
40	Jan-60	45.2	HK\$133,120	44.6%	142.4	203.5	HK\$27,044,394	16%
41	Jan-61	46.2	HK\$140,790	44.3%	140.6	200.9	HK\$28,243,964	15%
42	Jan-62	47.2	HK\$148,460	44.0%	138.9	198.4	HK\$29,409,010	15%
43	Jan-63	48.2	HK\$156,130	43.6%	137.1	195.9	HK\$30,540,211	15%
44	Jan-64	49.2	HK\$163,800	43.3%	135.4	193.4	HK\$31,638,140	15%
45	Jan-65	50.2	HK\$163,800	43.0%	133.7	191.0	HK\$31,238,766	14%

Assumptions

Assumptions	
RLA Depletion per year	-2.00%
ABV Depletion per year	-0.75%
Storage / Insurance per Year	HK\$570
Cost of Bottling (per Bottle)	HK\$95

Realising Your Investment

Sell your Cask -

You will be able to list your cask for sale at any time on the Cru platform. We anticipate strong secondary market demand from clients not included in our Whisky Allocation Club. Remember that 'single cask' whisky is the **rarest and more valuable** way you can own whisky.

Bottle your Cask -

You will be able to **bottle your cask and sell the bottles at any time**. The bottles can be marketed a 'single cask / cask strength' which ensures that they will command a significant premium to blends from the same year.

We have **confirmed with the distillery that there are no restrictions** on you bottling your cask as "Highland Park" single cask whisky.

Costs of bottling start at around HK\$ 50 per bottle. We assume HK\$ 95.00 per bottle in our analysis.

Cru will arrange for bottling, including your own label design and naming (i.e. "2014 [Your Name] Highland Park Bottled 2035 at 53.9% Single Cask #1234"

Security

This cask has never left **professional storage** at Coleburn Dunnage in Scotland.

Upon confirmation of purchase, the specific cask number and photos will be uploaded to you Portfolio view.

We will also arrange for **re-gauges** (where the volume and ABV are checked) on a periodic basis. The cask will be checked for volume and ABV and the revised values will be updated in your Portfolio view. Your cask will be held at the warehouse in your own personal name.

IMPORTANT NOTE: INSURANCE

Your cask is covered by the insurance policy of the warehouse. This will protect you against accidental warehouse damage. But the warehouse policy does not cover force majeure events, and hence you are advised to add casks to your personal contents policy as well.

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